



The Right Choice



Insentec Robotic Milking

Pacific Dairy has been able to acquire the dealership for the Insentec Robotic Milking System. The Insentec Robotic is manufactured in Holland and has a 10 year track record of quality and simplicity. With over 1800 units in operations in Europe, they have been confidently setting up dealers in Canada and the USA. What do we like about Insentec...

- Simple design, fewer parts
- Proven track record
- Has all the standard features
- Excellent prep and milking routine
- Lower initial capital cost
- Lower monthly maintenance costs
- Uses an industrial robotic arm
- Has only one model

The Insentec Galaxy Starline Robot allows PDC to continue to offer the quality and variety of milking options that meet the various management and lifestyle choices that our customers have come to expect from us.

Split Milk

Steve Leech a milkman in Cornwall, England was making his regular deliveries one morning when he noticed smoke pouring out of a gift shop along his route. He called 999 (same as 911) but then he decided not to wait for the firemen, since the fire was close to apartments.

What did Leech do? He kicked the door down and started pouring milk on the fire. By the time the firefighters arrived the fire was under control, and Leech was credited with saving the row of eight shops and the lives of the people in the apartments above them. He said it was hard work opening all those milk bottles. He did not lose his job and in January 2002 England National Dairy-

men's associations names him "Hero Milkman of the Millennium." (From Uncle Johns Briefs)

GEA Meeting

Last month we had the privilege of attending Western Canada Dealer Meetings for GEA-Westfalia and GEA-Houle in Calgary, Alberta. The parent company GEA is a huge conglomerate of engineering and food processing company's totaling 7 billion dollars world wide. They have approximately 20,000 employees in 50 countries. Recently, they have just purchased the second largest packaging company in the world. Most milk, soft drinks, and beer is handled by GEA equipment. The Farm Technology's division is expected to double in the next 5 years (from 500 million to 1 billion in sales). Recently GEA-Westfalia sold 22-Double 20 milking parlors with GEA-Houle manure equipment into Turkey.

Meeting Highlights

The following are a incidental list of what is new with GEA-Westfalia and GEA-Houle.

Westfalia

- New activity neck tags for cows and heifers
- New Goat and Sheep Claws
- New touch screens for Rotary Parlor Controls
- New Acid Rinse "Obsolve" to remove teat sealant build up in milk lines
- New Barn equipment from Norbco
- New heated tip waters
- New 52" and 60" Ventilation fans
- New IQ milker claws for sand and back flush
- New calf pens and calf pen gates
- New Dosatron for udder wash and back flush

- New Euroclass Parabone Rapid Exit

Houle

- New Pintle Chain Scraper to do uneven length alleys
- New Premade, groove for 7/8 Chain to do 100ft
- New double propeller agitators (electric)
- New Ball Hitch option for manure spreaders
- New double piston pump called X Pulse
- New dewaterer with 2 Roller Press for green bedding
- New Running Gears for any size box
- New 3pt load arm for large PTO Pumps
- New stainless steel options for Manure tanks
- New manure macerator for separators
- New GEA-Westfalia rotary's to be built at Houle in Canada

Space Cheese (True Story)

In 2010 a space project called the "Dragon" carried a secret cargo into space. In a nod to previous secret payloads, before the Dragon's capsule became the first commercial craft to orbit and return from space. The founder Elon Musk announced that it carried a surprise payload. After landing the cargo was revealed be a wheel of cheese as a tribute to Monty Python (From April 2011 Popular Science)

The above being true; did you know an ancient lie detection method in ancient Britain fed suspects a large slice of bread and cheese. Then they watched to see if he (the person on trial) could swallow it. If the suspects mouth was too dry to swallow, he was declared a liar and punished.

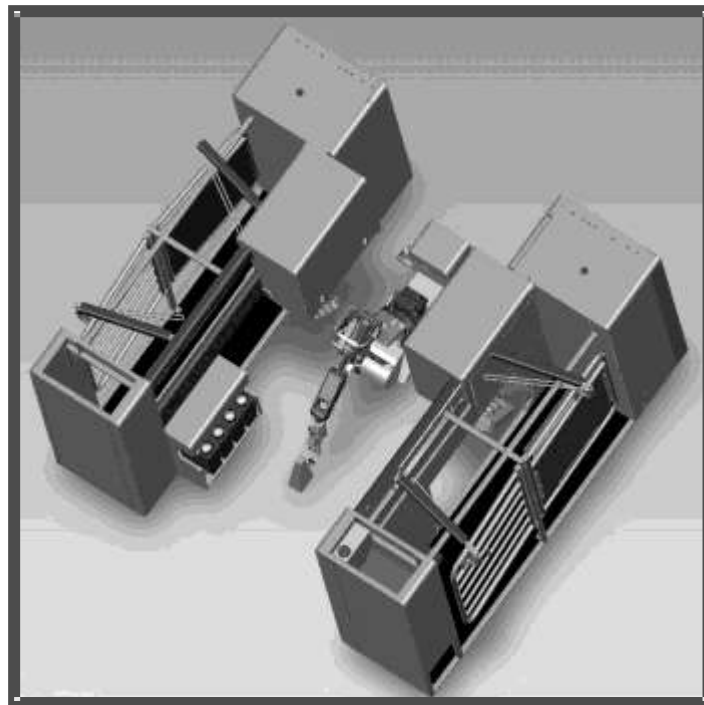
Galaxy-Starline Milking System



Extremely Advanced...



Yet remarkably SIMPLE...



1 Arm / 120 Cows

10+ Years Experience

Best of all, designed for affordability and growth...