



The Right Choice

JUNE IS DAIRY MONTH

Insentec:

Mil king Robot Automation

The Insentec prep and milking routine:

- A brilliant vision system that sees teats from the bottom up. This simple design allows a whole new group of cows to be robot milked.
- The robot uses a separate liner to wash and dry each quarter. Then the liner pre-strips milk from each quarter. This is our industries standard proven method.
- The teat cups are attached individually and removed individually as each quarter milks out, eliminating over milking quarters, which improves teat ends.
- Each teat cup is sanitized with steam between each cow.
- Cow teats are sprayed with teat dip before being released.

The Insentec Robotic Milking System is definitely all about udder health.

Commodity's Up

With all the papers and magazines talking about rising commodity prices, an article in the Capital Press caught my eye. In Algona, Iowa the new owner of the Whittemore Golf Club is plowing under his golf course. The course was built in 1969. He is breaking up the ground for a profitable crop of corn or soybeans. The doubling of the price of corn since the middle of last year has encouraged this kind of activity.

New Invention

A couple of weeks ago I ran into one of my bigger pet peeves, hard butter out of the fridge. As I was

using our Dutch cheese slicer on some Gouda I got an idea to use that same slicer on the hard butter. Guess what, it worked perfectly on the butter. Butter consumption could go up.

New Products

Pacific Dairy in the past has maintained a policy of keeping our ears to the ground and our eyes open for products that will benefit dairies and cows. In the last few years some examples of that are

- Accu Trim Hoof Chutes
- Push Lime Spreaders
- Daritech Pasteurizers
- Daritech Bedding Makers
- Houle Running Gears

In keeping with this tradition we are pleased to be official dealers for the following:

1. DynaCrete

This product made in Vancouver is a permanent sealing treatment for new and old concrete. Finally, you can apply a simple safe product using a backpack sprayer that will stop calcium leaching into cows hoofs; will stop sliming of concrete and will stop the eroding of concrete in the dairy by pipeline and tank chemicals. Used on Vancouver Island Bridge Decks. Talk to your route man for information.

2. Secco Fan (72" Mega VHV Fan)

These new fans are a great way to move literally tons of air over free stalls and holding areas using minimal electricity. This 3HP Fan with a frequency drive is robust enough to throw air through 6 deflectors, 200ft by 35ft (100ft in each direction). A real deal at \$4600 installed (less electrical).



3. IEC

This successful company has the ability to provide us with other solutions to manure storage. We can provide liners for lagoons and floating covers for lagoons, cement pits and above ground tanks. All quotes will be turnkey and installed by IEC. They even have a patented floating odor cover and gas flaring unit.

Drugs and Mil k

In the last month, the dairy industry had been rocked by two separate incidents in Mexico. In Mexico City one of the main shareholders of Lala, a 2.5 billion dollar dairy company was shot by a drug gang. The armed gang shot Ignacia Caldes. The other incident happened on Mexico's border with Guatemala, where 29 dairy farm workers from one dairy were tied up and shot and decapitated by a drug gang.

High Lights

The following is a list of equipment in stock which PDC is motivated to make a deal.

- 5000 gal. Kool Way Milk Tank
- 27ft Houle Screw Type Agitator
- 4" x 1550 Cadman Reel
- 4" x 1850 Cadman Reel
- 3.7 x 1250 Watermaster Reel
- Brands Welding 22ft Catch Buggy with Houle Run Gear
- Daritech 2 Nozzle Drag Boom
- Accu Trim Hoof Trim Chute
- Gorman Rupp Water Irrigation Pump PTO
- Jamesway Lagoon Pump

Houle is sending us a **Roller Press Separator** on a trailer for demo purposes. Want to see it in action, give us a call.

'A future that makes sense'

TIM°

20.20
Farm Control

SATURNUS°

20.20
Farm Management

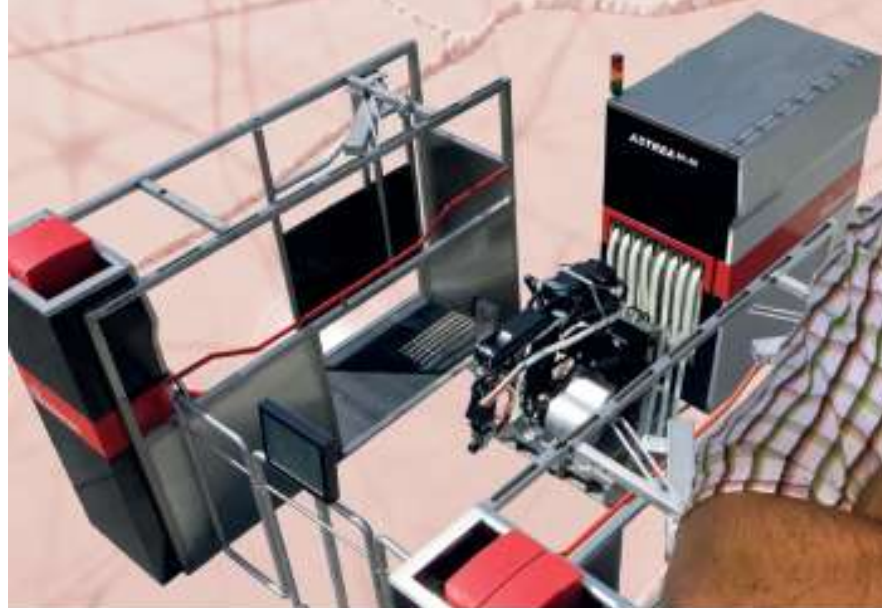
ASTREA°

20.20
Automatic Milking



Dairy farmers worldwide are encouraged to deliver their milk to the market at the right time, with the right quality and in the right quantity. To achieve this aim the dairy farmer is surrounded by a web of 'sensors', each of which in turn exercises an influence on the desired result.

TIM 20.20, SATURNUS 20.20 and ASTREA 20.20 are the mainstays of CONCEPT 20.20: 'a future that makes sense': flexible business operations, results-driven, a new social life, labour-saving, complete freedom for the dairy farmer and zero stress for livestock, improved milk yields, 'plug-and-play' installation, the lowest operating, service and maintenance costs, sustainable and reliable, in short, a wealth of benefits for the dairy farmer. Your future starts today; ask your dealer for more information.



 **INSENTEC**

Focus on Efficiency

Authorized Distributor | Dealer | Agent: